# Developing and Building Community and Business Partnerships

Terry Stroh - Director

The Northern Kane County Regional Vocational System

Education that works! Preparing the Workforce of Tomorrow - Today!

Kane County Illinois

Serving school districts:

- U-46
- Community Unit School District 300
- Central Community Unit School District 301
- Community Unit School District 303



#### Where are we located?

- Northwest suburbs of Chicago
- Consists of four districts
  - Ranges from rural to suburban
  - Districts include the second and fifth largest districts in the state
- Total of 74,475 students
- Just over 20,000 high school students
- Over 13,000 CTE Participants annually
- Over 8,000 CTE Concentrators annually





Nancy Coleman - Executive Director

The Alignment Collaborative for Education

Elgin, Illinois

Alignment is a non-profit organization with over 200 partners serving more than 10,000 middle and high school students in 2024. The goal by June 2025 is that 12,000 students benefit from future workforce development programs with a return on investment to the greater Elgin community and schools estimated at \$760,000.



Karina Utreras - Accreditation & Recognition Program Manager

Schaumburg, Illinois

The AED Foundation is actively addressing the serious shortage of skilled professionals in the equipment distribution industry through expansion of our "community-based, school-to-work" school partnership strategy.



Sheree Speakman - President Talent First, PBC Highland Park, Illinois

Talent First, is a *Public Benefit Corporation* (PBC) legally established to pursue a mission that benefits the common good. Our efforts are directed at designing pathways that recruit and place new talent into the health and tech sectors.





## **Panel Discussion Questions**

- What led you to working with high school programs?
- What has your experience been like in working with high school programs?
- What do you see as benefits to each of your organizations?
- What are some of the key attributes to a successful program?
- What are some of the barriers that you have seen in developing a successful program?
- What are some strategies that you have utilized to get companies on board?

# <u>Alignment Collaborative for Education partnership</u>

#### Mission

To align community resources and collaborate with organizations in support of public school strategies to raise student achievement; create responsible, productive and contributing members of our society; and advance the economic and social well-being of the communities served by school districts U-46, 300 and 301.

#### Initiatives

- Academic and Career Readiness
- Teacher Pipeline
- Neighborhood Network



















#### Thank you to the following organizations for hosting career exploration internship opportunities:

Advocate Sherman Hospital Alignment Collaborative for Education ALTA The Atrium at Oak Crest Residence **Bartlett Park District** City of Elgin

Downtown Neighborhood Association Elgin Area Chamber of Commerce

Elgin Partnership for Early Learning (EPEL) Elgin Sweeper Hampton, Lenzini and Renwick, Inc. Hanover Township **ITW Shakeproof** Judson University NAPA Auto Parts

Northern Kane County Region 110 Office of State Representative Anna Moeller

Reisbauer School District U-46 Streamwood Park District Talent First **Taylor Family YMCA** Village of Bartlett Well Child Center

79Ratio

## **TalentFirst Partnership**

- Things happen for a reason......
- Listening to what others have to offer
- Check with your current partners
- Find great partners and build great relationships



For you

**Following** 



#### 1. Find a simple idea and take it seriously.

- 2. Good ideas are rare. When you find one bet heavily.
- 3. Humans have been writing down their best ideas for 5,000 years. Read them.... Show more



Source: "X" @David Senra Founders Podcast, 12/7/2023

## **AED Partnership**

- Where and how did it start?
- Comprised of multiple layers?
  - Community events
  - Industry presentations and professional development
  - Internship opportunities
  - School partnership presentations
- Value for AED
- Value for school districts









# How did the partnership start?

- What was AED looking for?
  - Inclusion of diesel and heavy equipment topics in CTE coursework
- What does AED see as the benefits for its' members?
  - Increasing visibility of careers
  - Increasing workforce numbers
- What can AED offer schools?
  - Professional development
  - Potential equipment donations



#### Pharmacy Technician Internship Program (40 + 20 Model)

- Student/Parent Night
- Three-week internship program
- Partnered with Talent First and Advocate Sherman Hospital
- 60+ hour experience
  - 40 hours of mentor-led training
  - 20 hours of hands-on experience



# **Pharmacy Technician Internship Expansion**

#### Additional Hospitals

- Advocate Good
  Shepherd
- Rush University
  Medical (Chicago)
- UW Health Northern Illinois (Rockford)

#### New Laws

 Students complete their Pharmacy Tech National Certification (PTCB or NHA) within 2 years



#### **Feedback from students**

It taught me so much priceless information, including what I want to pursue in the future as well as more about the medical field in general.

Alisha Mirpuri Advocate Sherman Pharmacy Technician

This opportunity was truly life changing and the skills I developed will assist me for the rest of my career.

Saranya Ganne Advocate Sherman Pharmacy Technician

...I am grateful for this experience as it has helped me to reassess and adjust my career aspirations for the future.

> Krisha Patel Advocate Sherman Pharmacy Technician

My internship experience was very helpful in the sense that it allowed for me to explore different areas of the hospital through the pharmaceutical eye (something not many students are able to do). The team that coordinated this pilot program did an amazing job adjusting to student needs and requests. Overall, I felt a strong level of support before, during, and after the internship! I am incredibly grateful for the opportunity.

Rhea Mistry Advocate Sherman Pharmacy Technician

One of the best out of classroom learning experiences I have ever had.

Sahanj Joshi Advocate Sherman Pharmacy Technician

## **Health Sciences Rotational Internship**

- 6-10 students
- 2 different work sites
  - Advocate Sherman (30 hours)
  - Well Child Center of Elgin (30 hours)

# **Community Events**

- Career Fairs
  - U-46 EXPLORE event
- Community career exploration
  - Diggin' Days in District 300







#### Industry presentations and professional development





- AED Foundation's Recognized High School Program
- AED Foundation Career Readiness Assessment
- AED Foundation Technical Assessment and Industry Certified Technician
- AED Standards for Equipment Technology

### **Internship Opportunities**

- Alta Heavy Equipment
  - o 60 hour Summer Internship
  - Job Description
- Altorfer Caterpillar
- Westside Tractor
- Advocate Sherman
- ITW
- Elgin Sweeper
- Networking



# **How do we find Community Partners?**



- School District
- Chambers of Commerce
- Regional Associations
- National Association
- Word of mouth connections





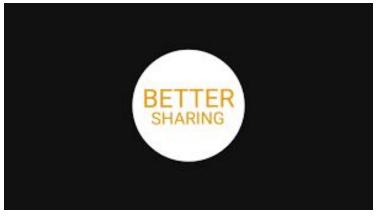




# **LISTENING** and Sharing

- Work with partners, LISTENING TO THEIR NEEDS
  - Employment needs
  - Training and skill needs
  - Departments within their company
- Inviting potential partners out to schools
  - Show programs that align
  - Introduce them to teachers





## **Putting your best foot forward**

- Developing strong lines of communication
  - Who
  - When
  - How often
- Developing strong systems
- Vetting out students
- Coaching students to be their best
- Being there to support students and businesses

#### **Sample Resources**

- Business Partner Opportunities
- Business Internship Preparation Checklist
- Internship 101 Presentation
- Sample job descriptions
  - o Sample 1
  - o Sample 2
  - o Sample 3
  - o Sample 4
- <u>Supervisor/Intern</u> Feedback Forms

## Sample Resources (continued)

- Internship Timeline
- Summer Internship Offerings
- Summer Internship Sign-Up Form
- Business Partner MOU
- Dreyfus Model of Adult Skill Acquisition (resource will be added by 12/9/2024)

#### **Contact Information**

Nancy Coleman - <a href="mailto:colemanace@align4edu.org">colemanace@align4edu.org</a>

Sheree Speakman - <a href="mailto:shereespeakman@gmail.com">shereespeakman@gmail.com</a>

Karina Utreras - kutreras@aednet.org

Terry Stroh - <u>terry.stroh@central301.net</u>