



Calumet Manufacturing Industry Sector Partnership

Shared geography. Different programs. Parallel efforts.

Strengthening Working Families

\$3.9 million

OAI/CSEDC

August 2016



America's Promise

IMEC/CAIC

\$4 million grant

December 2016





CHICAGO COOK WORKFORCE PARTNERSHIP



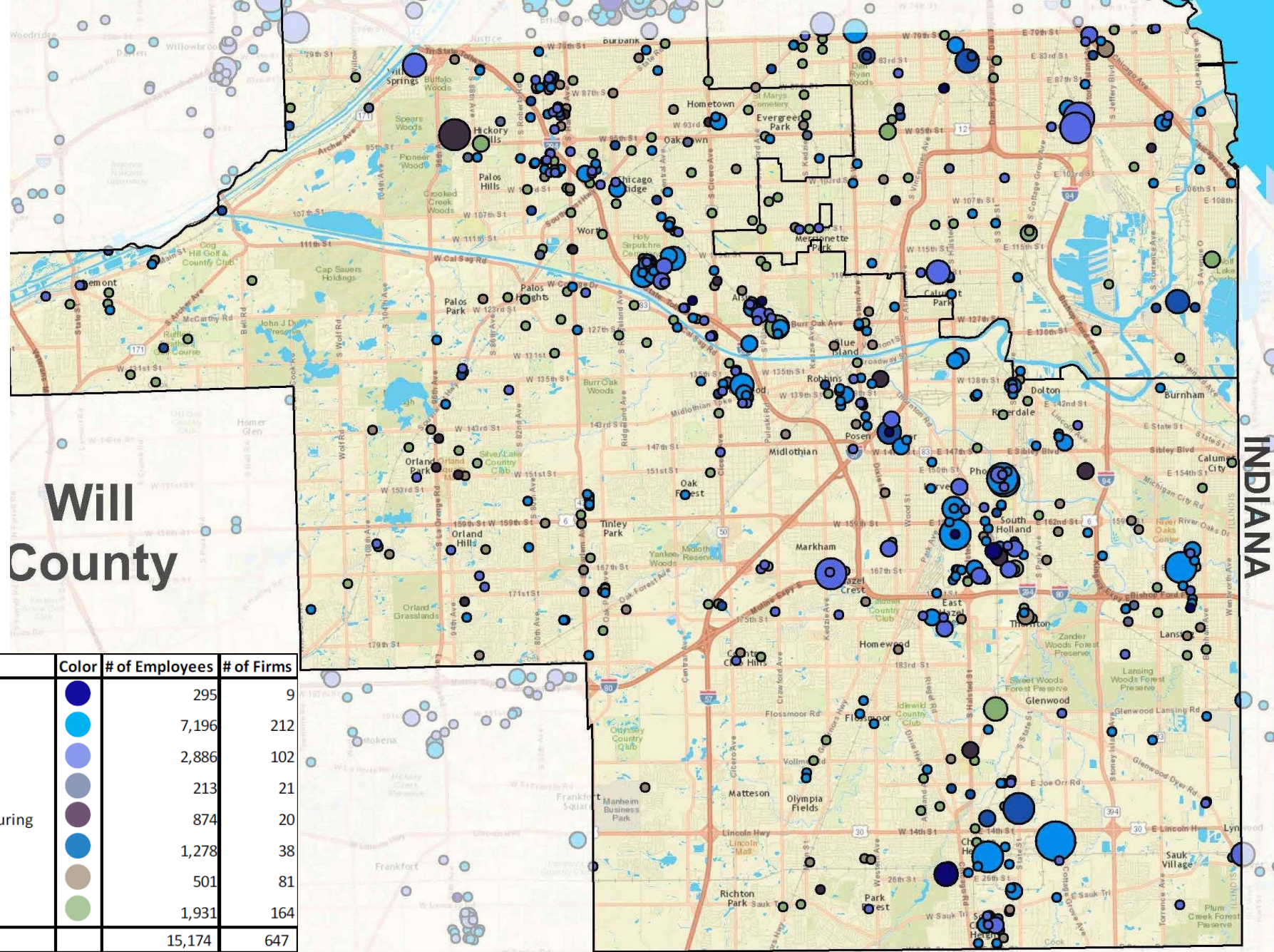
Operating principles

1. Industry pull vs. program push
2. Shared table (not owned by any single institution or system)
3. Business/industry invested for the long haul
4. Integrated response from education, workforce and economic development vs. one-off solutions

Which sector?

	Food & Beverage Mfg. & Pkg.	Metal, Machinery & Equipment Mfg.
Employment in SS	6,619	14,554
LQ in SS	1.65	2.03
LQ change ('04 – '14)	27%	38%
Output (\$ Billions)*	\$32.84	\$64.09
Average Wage*	\$ 55,020	\$61,652

Metals, machinery and equipment in Calumet region



Involve community partners early.



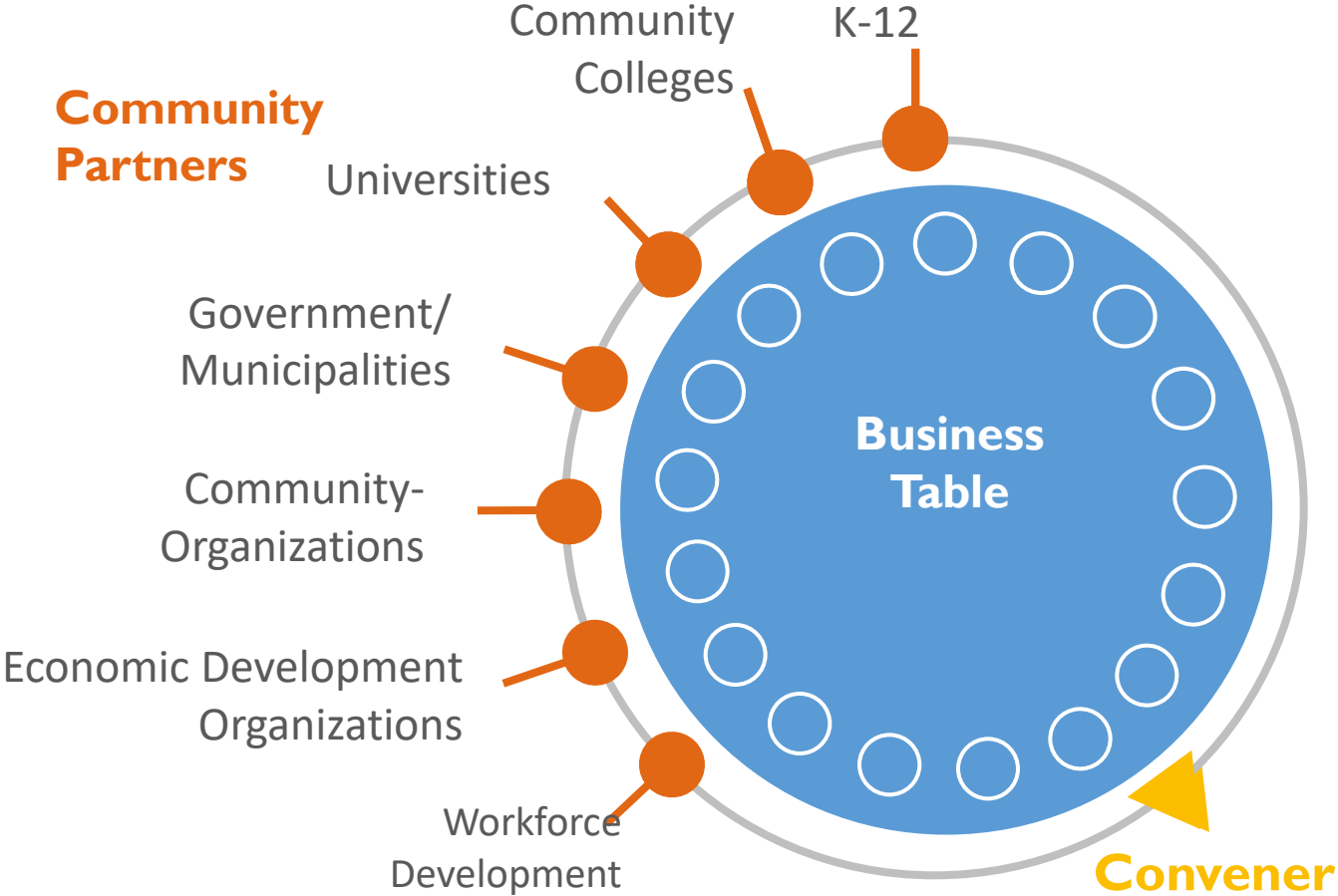
Identify & engage industry champions.



CHICAGO **MAGNESIUM**



Industry-led, community supported, sector partnership



Designs by

Organize. Plan. Launch. Listen.





Mission

- Jointly create an agenda that supports MME in the Calumet region
- Development of coordinated action and implementation by public and private partners
- Create a forum for the Calumet region to come together for consistent, high quality connections, networking and information sharing

Action Teams

Launched in November 2017 with 25 manufacturers that established Employer-led Action Teams:

- Development of a skilled workforce
- Infrastructure Investment - decrease the percentage of deficient roads and bridges.
- B2B Networking

Partners

Business Champions

- Ability Engineering
- Alpha Products
- Arcelor Mittal
- Atkore
- Brennan Equipment
- Chicago Magnesium
- Flex N Gate
- Trialco
- Triton Manufacturing
- Ulbrich

Convening Partners

- Calumet Area Industrial Commission
- Chicago Cook Workforce Partnership
- Chicago Federation of Labor, Workforce & Community Initiative
- Chicago Metro Metal Consortium
- Chicago Southland Economic Development Corporation
- Cook County, Bureau of Economic Development
- Illinois Manufacturing Excellence Center
- OAI

Backbone Support

- Chicago Metro Metal Consortium
- Next Sector Generation Partnership

Funders

- Chicagoland Workforce Funder Alliance
- Cook County Bureau of Economic Development (CDBG)

1. Develop a skilled workforce

“Hey leaders, it is time to act. Please adjust your schedules and make time for this very important meeting.”

Kyle Edwards, President, Triton Manufacturing

2. Improve infrastructure

- Capitalize on regional transportation assets.
- Improve infrastructure in the region



156th Street in Harvey

3. Increasing business-to-business networking

- Increase opportunities to do business with each other
- Strengthen their competitiveness in marketplace





Examples of outcomes to date:

- Ability Engineering reports that as a result of one of the B2B site visit to FH Ayer he learned about new technology that he could apply to his business.
- Alpha Products secured a significant contract from Whiting Corporation as a result of connecting.
- Ongoing dialogue between manufacturers and high schools to perspectives on careers in manufacturing and essential foundational skills.
- Career Fair led Triton to schedule five interviews.
- Chicago Magnesium and Ability Engineering are participating in new South Suburban Expotech cohort, Defense Industry Adjustment Program.
- New On the Job Training (OJT) funds from Boeing to support local manufacturers.
- Funding from DCEO to support development of an app to connect students to internships, manufacturers and jobs



- Questions? Discussion.
- Thank you!



Calumet Manufacturing Industry Sector Partnership

Commute Flows in Trade, Transportation and Utility Industry in Will County

